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FALL CONFERENCE & TRADE SHOW
SEPTEMBER 8-10, 2005 • LAS VEGAS

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THURSDAY, September 8

General Sessions:

F5-1 The Next 30 Years for Self Storage
Nitzberg, Shipley, Victor

F5-2 Leading Into the Future
Gary Heil

Concurrent Sessions:

F5-3 Construction & Entitlement
Tim Hobin and Charles Plunkett

F5-4 Evaluating Your HR Options
Kristin Bolick

F5-5 Preparing Loan Applications
*Gunning, Nixon, Sutherland,
McCarthy*

FRIDAY, September 9

General Session: (2 CDs)

F5-6 & ODE•SSA: Online Demand

F5-7 Estimator
Leon, Halatyn, Rowan, Scanlon

FRIDAY, September 9 *continued*

F5-8 Self Storage on Military Bases
Panel Presentation

Concurrent Sessions:

F5-9 Outrageous Marketing
Ron Rosenberg

F5-10 Facility Audits
Laurie Shader Smith, Marc Smith

SATURDAY, September 10

Concurrent Sessions:

F5-11 Legal Questions & Answers
Joe Joiner, Carlos Kaslow

F5-12 Customer ID Verification
Richard Blake, Jim Wells

Closing General Session:

F5-13 Surviving Family Business
Whitewater
Donald Jonovic, Ph.D.

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